



WORKSHOP 2013

Doing Business with European Security and Defence Bodies

June 12, 2013

Austrian Federal Economic Chamber
Wiedner Hauptstrasse 63, room 7, 1045 Vienna, Austria

DRAFT PROGRAMME

11 June 2013:

19.00

Reception / Get Together

Hosted by the Austrian Defence and Security Industry and AICAT at:
Neue Wiener Porzellanmanufaktur Augarten
Porzellanmuseum
Schloss Augarten, Obere Augartenstrasse 1, 1020 Vienna, Austria

12 June 2013:

09.00 – 10.30

Setting the scene

Welcome note – LtGen Freyo Apfalter, National Armaments Director of Austria

Welcome note – Dr. Richard Schenz, Vice President of the Austrian Federal Economic Chamber

Introductory key note, EU Defence and industrial implications – Mr Giampaolo Lillo, Director Armaments, European Defence Agency

Introductory key note, Opportunities with NSPA – Mr Patrick Fesquet, Director of Procurement, NSPA

Introductory key note, Mr Khoen Liem, Security Research & Industry, European Commission

10.30 – 11.00 **Networking Coffee**

11.00 – 12.30 **Opportunities in EU Research & Development**

Security Research and Horizon 2020 – Mr Khoen Liem, Security Research & Industry, European Commission

EDA Collaborative Defence R&T – Mr Gerlof De Wilde, Assistant Director EDA Research & Technology Directorate

EDA Armaments Cooperation – Mr Jürgen Stegmeir, Assistant Director Armaments Policy, European Defence Agency

12.30 – 13.30 **Networking Lunch**

13.30 – 15.00 **Opportunities with EU entities**

EDA as a customer – Mr Jose Luis Mena, Head of Contracting, European Defence Agency

Athena and EU Military Missions – Mr Alain Bulon, Council of the European Union, General Secretariat, Athena

Opportunities with Frontex – Mr Francois-Vadim de Hartingh, Frontex

15.00 – 15.30 **Networking Coffee**

15.30 – 17.00 **Opportunities through pooled demand**

EDA Industry & Market initiatives with a special focus on Effective Procurement Methods – Common Off-the-Shelf procurement – Ms Tarja Jaakkola, Assistant Director Market and Mr Reinhard Marak, Senior Officer, EDA Industry & Market Directorate

Opportunities with OCCAR – Mr Paul Haccuria, Business Development Officer, OCCAR