



11.2.2014

Business Opportunities with EU Entities & the Use of EU Structural Funds

Part 1: How to do Business with European Defence and Security Sector

08:30- 09:00 *Registration & coffee*

09:00 – 09:20 *Welcome note*

Mr. Jukka Juusti, National Armaments Director, MoD Finland

Ms. Tuija Karanko, Secretary General, Association of Finnish Defence and Aerospace Industries

Ms. Tarja Jaakkola, Acting Director of European Synergies and Innovation, EDA

09:20 – 10:20 *Business opportunities in EU research & development*

Security Research and Horizon 2020 – Mr. Khoen Liem, Policy Officer, EC

EDA Collaborative Defence R&T – Mr. Vassilis Tsiamis, Project Officer, EDA

10:20 – 10:40 *Coffee break*

10:40 – 11:40 *Business opportunities with EU entities*

EDA initiatives to support industry – Mr. Marian Savu, Policy Officer, EDA

Opportunities within EDA, including EDA Effective Procurement Methods – Common Off-the-Shelf procurement – Ms. Tarja Jaakkola, Acting Director of European Synergies and Innovation, EDA

11:40 – 12:40 *Networking lunch*

Part 2: Workshop Defence Research and Innovation, and Structural Funds

12:40 – 13:10 *Structural Funds 2014 – 2020*

Introductory note on Structural Funds – Mr. Paul Anciaux, Policy Officer, EC

“The European Structural Funds in the Defence Sector”

EDA workstrand on the possibilities to use structural funds for research and industrial innovation dual use projects – Mr. Vassilis Tsiamis, Project Officer, EDA

13:10 – 14:30 *Structural Funds in Finland*

Finnish National Managing Authority – Ms. Johanna Osenius, Senior Adviser, Ministry of Employment and the Economy

Smart Specialisation Strategy of Finland – Ms. Leena Sarvaranta, Vice President, EU Affairs, Technical Research Centre of Finland



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Structural Funds in Finland – *What you really need to know* - Presentation by a Consultancy with experience in applications for structural funds

14:30 – 14:50 *Coffee break*

14:50 – 16:50 *Coaching session:*

From a project outline to developing the ESF application

Practical exercise for guidance on how to conceive-draft a project proposal and develop an application for ESF funding - Done by a Consultancy with experience in applications for structural funds

16:50 – 17:00 *Wrap up*

17:00 – 18:00 *Networking reception*