Questions and answers No2

14.CPS.OP.042

"Defence Industry Data Figures"

	Question	Answer
1.a	The tender specifications (p.11) summarizes The DID Taxonomy as follows: 'The DID taxonomy contains 14 areas. Level 1 - Integrated Platforms - is composed of Air Platforms, Ground Platforms, Naval Platforms, Missile, Space, and Integrated Systems of Systems. Level 2 - Subsystems and Equipment - is composed of Air Equipment or Subsystems, Ground Equipment or Subsystems, Marine Equipment of Subsystems, Missile Equipment or Subsystems, Space Equipment or Subsystems, Equipped Personnel, Weapons Systems. Level 3 - Components - is composed of Components.' **Is this the full DID taxonomy or is a more detailed description available?**	Yes, there is a more detailed breakdown of the DID Taxonomy. Please see Annex 1 to the Questions and answers No2
1.b.	**In the second deliverable 'sectors' are mentioned. Are these equal to the 'levels', or the 'areas' in the summarized DID taxonomy?**	The "sectors" are referring to 14 areas, which are then explicitly mentioned.

1.c.	**The company profile for the top-10 defence companies per sector in Europe would amount to 10 companies for each of the 3 sectors, i.e, three lists of 10 companies. This is based on our understanding that the DID taxonomy includes 3 levels (which we assume are equal to 'sectors') and 14 'areas'. Is our understanding correct?**	The "sectors" are referring to 14 areas, which are then explicitly mentioned. The contractor will be expected to identify top ten companies in Europe (if applicable) -- among EDA's Member States, plus Norway, Serbia, Switzerland, and Denmark -- per each "sector", that is, per each area, and to rank them according to defence (arms) sales in Euros. No company profiles are expected from the Contractor.
1.d.	**Are military services to be included in the study, or only equipment? If they are included, how do they fit within the taxonomy?**	The DID Taxonomy does not include services per se. Therefore, as such services are excluded from the 14 areas mentioned above, as well as from the focus of this tender.
1.e.	**The tender specifications mention the possibility to propose any relevant modification in the logic of the study to improve its results. Can we propose an adjustment the DID taxonomy if we think this would give a better fit with the industrial picture?**	The contractor is free to deliver more than the minimum expected, but the contractor should not deviate from the minimum expected.
2.a.	The third deliverable requires the calculation of turnover and direct and indirect employment in the defence sector in EDA member states in 2011 and 2012. **Should a given formula or methodology be used for these calculation? If so, can that be provided for use in preparing the submission for the tender.**	There is no given formula. It is up to the contractor to formulate such formula and/or methodology.

2.b.	The tender specifications mention the possibility to propose any relevant modification in the logic of the study to improve its results. In the light of expected problems with the collection of relevant data, in particular on an annual basis, can we propose an adjustment to the required deliverable?	The contractor is free to deliver more than the minimum expected, but the contractor should not deviate from the minimum expected.