

Clarification to Tender: No 3

Title of Procedure: Airborne Ground Surveillance and Reconnaissance (AGSR) Services in Bosnia and Herzegovina

Ref: 14.OP.OS.001

Date: 30/07/2014

	Question	Answer
1	<p>In consideration of the economic and financial capacity, could you please confirm that the criteria related to the stable financial position during last three years (article 16.2 of the Invitation to Tender) has to be consider for (i) the whole consortium? (ii) the prime contractor of such a consortium? (III) each member of the consortium and all subcontractors?</p> <p>Should this criteria also apply to subcontractors, we are asking for the criteria to be amended as the financial stability should be appreciated as regards to the prime contractor only.</p>	<p>As mentioned in the Invitation to tender, the tenderer, including every consortium member where applicable, must be in a stable financial position during the last three years and have the economic and financial capacity to perform the contract. The tenderer, including every consortium member where applicable, must provide the proof of economic and financial capacity. This does not apply as such to subcontractors.</p> <p>On the contrary, with regard to the yearly overall turnover related to similar airborne surveillance services in the last three years, this must not have fallen below 2,5MEUR. The level of turnover will be assessed in relation to the combined capacities of all the Consortium members (leader and members and the subcontractors), if any, as a whole.</p>
2	<p>We have a recognized expertise in the field of air surveillance and intelligence and imagery analysis (based on its Human Resources coming from French armed forces). This competence being required in the specifications (notably article 1& 17 of the instructions to tenderers, articles 1, 4.1, 4.2, 5.1, 6.6 of the Statement of Work), we are therefore asking for the turnover calculation scope to be logically extended to imagery analysis.</p>	<p>The imagery analysis is considered as part of the requested AGSR activities. Therefore the turnover calculation will take them into account, but as a whole and not for each of the fields of expertise.</p>
3	<p>The technical requirements in the specifications (platform sensor system – collection requirement item G, H end I) demand to be able to cover Bosnia's entire territory via a near real video data. Could you provide some precisions on the meaning of near real time?</p>	<p>It is assumed that the live feed and the images are made available without any unnecessary delay (on board data processing and transmission time are considered).</p>