



## Questions and answers in respect to tender procedure

### 15.ESI.OP.029

#### “Support to the implementation of the supply chain action plan”.

##### **Question 1:**

The type of organisations indicates TRLs. Information on TRL may be considered highly sensitive for most organisations. Does EDA have established (or is willing to undertake) NDA with organisations to ensure protection of shared data? Also, where and to whom will this study be shared with?

**Answer:** EDA considers that there is no need to establish an NDA because the level of TRL at which an entity is involved is a definition of typology more than anything else.

##### **Question 2:**

The list of other supply chains is presented as indicative- are there any defined criteria that EDA measures the selection of such industries?

**Answer:** Those industries were chosen on either their link to the defence sector (ICT is a dual-use technology) or for their differences (Automotive and Textile).

**Question 3:** Are tertiary suppliers to the defence industry included in the list; for example infrastructure support companies?

**Answer:** As stated in paragraph 2.3, the WP1 description states that a definition of the typology of the European Defence Supply Chain has to be made by type of equipment/services providers. The Tertiary suppliers fall under the services providers.

**Question 4:** Is the cost of 500 copies included in the price? Where and to whom will these copies be distributed to? Will EDA provide an NDA if necessary?

**Answer:** The cost of 500 copies are included in the contract price. The information will be the property of EDA (terms of the contract). The booklet is foreseen to be distributed to EDA shareholders and stakeholders.

**Question 5:** Will the EDA provide full access to the Defence Portal Gateway (DPG) and user data?

**Answer:** The Defence Procurement Gateway is a section of the EDA website, therefore accessible to all website users.

**Question 6:** Can the EDA share DPG user contacts in order to contact/survey the user base to evaluate user experience and feedback?

**Answer:** EDA does not have access to the DPG users. If the contractor proposes to assess the DPG through a survey, EDA may help in providing contact with stakeholders

**Question 7:** Can EDA provide further information on the reason for industries chosen? Is it exhaustive? Is there something specific the EDA hopes to understand by studying these industries?

**Answer:** The choice of those industries is made to ensure a consistent benchmarking with WP1. The objective is to assess the specificities (if any) of the defence sector in terms of industry. Please refer also to the 2<sup>nd</sup> answer on WP1

**Question 8:** Contractor-organised Regional Workshops- Will the venues be chosen by the EDA?

**Answer:** The venue will be chosen with the ministries of Defence of the related countries.

**Question 9:** Event Costs - Are the event costs to be included or excluded from the project price?

**Answer:** The costs relating to the event will have to be included in the price offer.

**Question 10:** Are there any preferred venues / suppliers?

**Answer:** The choice of the venues will be an outcome of the discussion with the Ministries of Defence.

**Question 11:** Will the EDA provide access and / or introductions to the listed associations - NDIA, ASD, SMEs et to evaluate the breadth of defence stakeholders?

**Answer:** EDA will provide a list of associations that are currently EDA industrial stakeholders. This list could be completed with contractor knowledge.

**Question 12:** Event Costs- are these included and / or excluded from the project price. This is to further clarify the statement under Estimated workload for WP2, which states- 'About 35% which covers the costs associated to the B2B workshops and the DSCN meeting'.

**Answer:** The costs relating to the event will have to be included in the price offer

**Question 13:** Are there any preferred suppliers for catering at EDA premises?

**Answer:** No.