



Ref.: EDAC202104016

Brussels, 28/04/2021

**Subject: Ex-ante publicity notice for the negotiated procedure 21.RTI.NP3.097 for a study on
“ACTIVE ANTI-DRONE PROTECTION SYSTEM FOR MOBILE LAND PLATFORMS (ADPS)”**

To whom it may concern

The European Defence Agency (EDA) will shortly launch a call for tenders for the award of the above mentioned middle value contract.

Should you be interested in being invited in the above mentioned call for tenders, please follow the instructions below.

In order to help you assess whether the envisaged contract is of your interest, the following information is hereby communicated.

Outline description of the envisaged contract	
Type of contract	Direct contract
Lots	N/A
Maximum estimated budget available for the contract	EUR 100 000
Duration of the contract	12 months
Subject matter of the contract	This project will focus on studying the threat posed by isolated and swarms of drones to mobile land platforms, and on the best solutions to counter them, by using an active and scalable approach for targeting and neutralization.

	<p>The study will provide a well-documented and deep analysis of the following topics:</p> <ul style="list-style-type: none"> • Current and expected threats posed by isolated and swarms of drones to mobile land platforms. • State of the art of anti-drone systems. • Requirements of sensors, command-and-control system and lethal and non-lethal countermeasures for detection, identification, tracking and neutralization of drones and swarms. • System architecture for a highly autonomous and scalable active anti-drone protection system (ADPS) for mobile land platforms. • Recommendations and roadmap for follow-on activities in this field. 						
<p>Participation in the negotiated procedure</p>	<p>Participation in EDA’s public procurement procedures is open on equal terms to all natural and legal persons coming within the scope of the EU Treaties. When applying the rules of access to the market, it is the country where the tenderer is established which is to be considered. As regards a natural person, it is the State in which the person has his domicile.</p> <p>EDA procurement procedures are not covered by the WTO Multilateral Government Procurement Agreement (GPA). Tenderers established in third countries (non-EU countries) do not have the right to participate in procurement procedures unless international agreements in the field of public procurement grant them the right to do so. In case there is no such agreement, or the agreement does not apply to the kind of contracts put out to tender, tenderers of third countries are not entitled to participate.</p> <p>The relevant international agreements in the field of public procurement are the Stabilization and Association Agreements (SAA) and the European Economic Area Agreement (EEA). Currently, the following countries have signed and ratified the above Agreements and therefore economic operators established in Iceland, Liechtenstein, Norway, North Macedonia, Albania, Montenegro, Serbia, Kosovo, Bosnia and Herzegovina also have the right to participate in EDA’s public procurement procedures.</p>						
<p>Selection criteria: necessary capacity to implement the contract</p>	<p>Potentially interested economic operators are hereby informed that the following selection criteria will be assessed in the scope of the envisaged negotiated procedure:</p> <p style="text-align: center;">Economic and financial criteria</p> <table border="1" data-bbox="451 1704 1406 2051"> <thead> <tr> <th data-bbox="451 1704 767 1809">Criterion</th> <th data-bbox="767 1704 1094 1809">Minimum capacity</th> <th data-bbox="1094 1704 1406 1809">Evidence/supporting documents</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 1809 767 2051">Economical and financial capacity</td> <td data-bbox="767 1809 1094 2051">The tenderer must have a minimum annual turnover for the last three financial years for which accounts have</td> <td data-bbox="1094 1809 1406 2051">The duly completed and signed Financial and Economic Capacity Overview Form in annex to the tender specifications</td> </tr> </tbody> </table>	Criterion	Minimum capacity	Evidence/supporting documents	Economical and financial capacity	The tenderer must have a minimum annual turnover for the last three financial years for which accounts have	The duly completed and signed Financial and Economic Capacity Overview Form in annex to the tender specifications
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been closed of 100 000
EUR

Technical and professional criteria

Criterion	Minimum capacity	Evidence/supporting documents
<p>1. <u>Minimum capacity level relating to tenderers</u></p> <p>The tenderer shall prove experience in the following domains:</p> <ul style="list-style-type: none"> ▪ Concept and structure of an Active Protection System. ▪ Drone threats to land platforms. ▪ APS sensor requirements. ▪ APS command and control systems. ▪ APS requirements for hard and soft kill countermeasures. ▪ Development of a generic system architecture for land systems. ▪ Integration of weapon systems in land platforms. ▪ Evaluation of and/or production of reports related to land platforms, including a prospective analysis and the definition of roadmaps and 	<p>At least four (4) different projects successfully completed in the last five years.</p>	<p>List of 4 relevant services provided in the past five years, with sums, dates and recipients, public or private describing the services provided with respect to the requirements laid out above. The most important services shall be accompanied by certificates of satisfactory execution (if available), specifying that they have been carried out in a professional manner and have been fully completed (where applicable).</p>

	<p>recommendations for follow-on activities.</p> <ul style="list-style-type: none"> ▪ Land Operations and current multinational military framework. 		
	<p>2. <u>Minimum capacity level relating to the team delivering the service:</u></p>	<p>The tenderer shall demonstrate its capacity to provide a team of minimum 5 experts having at least the following qualifications/expertise:</p> <p><u>Project Manager (1):</u></p> <ul style="list-style-type: none"> ▪ At least 5 years' experience in activities such as project coordination, including overseeing project delivery, quality control of delivered service, stakeholders' consultation, harmonisation of requirements, client orientation and conflict resolution experience in project of a similar size. <p><u>Experts (4):</u></p> <ul style="list-style-type: none"> - Working experience of at least three years in the last five years in the following topics: <ul style="list-style-type: none"> ▪ Development and manufacturing of defence ground systems and their subsystems (system and subsystem levels). 	<p>The CVs of experts detailing the educational and professional qualifications and experience. The Europass curriculum vitae format shall be filled in. Each CV provided shall indicate the intended function in the delivery of the service. The precise contractual link with the tenderer has also to be described.</p>

	<ul style="list-style-type: none"> ▪ Definition of operational and technical requirements for land systems. - Excellent knowledge of English allowing for the production of technical reports in English.
	<p>NB Whilst no documents need to be submitted at this stage to prove that the above criteria are met, potentially interested economic operators are strongly advised to verify that they fully comply with the announced criteria.</p>
Indicative date for launching the negotiated procedure	Invitation to submit tenders will be electronically sent to economic operators indicatively by 21/05/2021
Indicative time schedule for signing the contract	The envisaged contract will be signed indicatively by mid July 2021

If you are interested in being invited in the above mentioned call for tenders, please reply to this ex-ante publicity notice by sending via email the filled-in **Reply Form**. Such Reply Form shall be sent to no later than **17/05/2021– at 17h00** (Brussels time) to the following EDA functional mail box:

procurement@eda.europa.eu

No evaluation is performed at this stage. All the economic operators who have expressed their interest to participate in this procurement procedure within the above-mentioned deadline will be subsequently invited to submit a tender. The contracting authority reserves the right to also invite economic operators not included in the list of interested economic operators who responded to this ex-ante publicity.

Only the candidates invited by the contracting authority to participate in this procurement procedure will be admissible.

This publicity is in no way binding for the EDA. The EDA's contractual obligation commences only upon signature of the contract with the successful tenderer.

Submission of an expression of interest implies acceptance of receiving the invitation to tender by electronic means. **It is the tenderer's responsibility to provide a valid e-mail address together with their contact details in the Reply Form and to check their e-mail regularly.**

We look forward to receiving your expression of interest.

Annex: Reply Form (Expression of interest)

REPLY FORM (Expression of interest)

Please return the present page duly filled in to the following e-mail:

procurement@eda.europa.eu

Please indicate in the subject line of the e-mail the title and number of the procedure:

[insert reference number, lot number and "title"]

Name of the Company	
Title, first name and last name of contact person, and Function within the Company	
Address of the Company (including post code, town, country)	
Telephone: (with international prefix)	
E-mail of the contact person ¹	

Upon reception of your expression of interest, your personal data will be recorded and further processed by EDA for the sole purpose of drawing up list of interested economic operators that will be invited to take part in the present negotiated procedure. Such data will be processed by EDA in accordance with Regulation (EU) No 2018/1725², pursuant to Article 31 of Council Decision (CSFP) 2015/1835.

Details concerning processing of your personal data are available in the privacy statement at the page:

<http://www.eda.europa.eu/docs/default-source/procurement/privacy-statement.pdf>

¹ Where the invitation to tender will be sent.

² Regulation (EU) No 2018/1725 of the European Parliament and of the Council of 23 October 2018 on the protection of natural persons with regard to the processing of personal data by the Union institutions, bodies, offices and agencies and on the free movement of such data, and repealing Regulation (EC) No 45/2001 and Decision No 1247/2002/EC (OJ L 295, 21.11.2018, p.39)