



Ref.: EDAC202209001

Brussels, 21/09/2022

Subject: Ex-ante publicity notice for the negotiated procedure "22.RTI.NP3.346 - Service Contract for the provision of "Hotel services for the organisation of Consultation Forum for Sustainable Energy in the Defence and Security Sector (CF SEDSS) Phase III, Table-top Exercise (Thematic Workshop) – Sofia, Bulgaria"

To whom it may concern

The European Defence Agency (EDA) will shortly launch a call for tenders for the award of the above-mentioned middle-value contract.

Should you be interested in being invited in the above-mentioned call for tenders, please read and follow the instructions below.

Background information:

In the frame of the **Consultation Forum for Sustainable Energy in the Defence and Security Sector (CF SEDSS)**, EDA will organise a workshop in the format of a table-top exercise, to be held on **25-26 May 2023, in Sofia (Bulgaria)**. For the conference to be successful, the location and services provided must be of the highest standard and must contribute to the smooth running of the event and organisational professionalism.

The following table summarises the key requirements of the workshop per date:

CF SEDSS III – Table-top Exercise (23-26/05/2023)				
Key requirements				
Type	Dates			
	Tuesday 23/05	Wednesday 24/05	Thursday 25/05	Friday 26/05
Accommodation Single rooms	15	80	80	80
Lunch	-	20	85	85
Dinner	-	85	85 – TBC*	85
Coffee breaks	-	-	85 x 2 breaks	85 X 2 breaks
Main meeting rooms	-	-	1 meeting room up to 85 people & 4 breakout meeting rooms up to 20 people	1 meeting room up to 85 people & 4 breakout meeting rooms up to 20 people

**to be confirmed by end of April 2023 if this dinner will take place at the hotel*

To help you assess whether the envisaged contract is of your interest, the following information is hereby communicated.

Outline description of the envisaged contract	
Type of contract	Direct Service contract (purchase order)
Lots	N/A
Maximum estimated budget available for the contract	EUR 75 000
Duration of the contract	The performance of the tasks under the Consultation Forum will take place from 23 May 2023 to 26 May 2023.
Subject matter of the contract	<p>EDA will organise a workshop in the context of the third phase of the Consultation Forum for Sustainable Energy in the Defence and Security Sector (CF SEDSS III) in Sofia (Bulgaria) on Thursday, 25 May and Friday, 26 May 2023, hosted by the Bulgarian Defence Institute and under the auspices of the Ministry of Defence of Bulgaria.</p> <p>The number of delegates attending the conference on 25 and 26 May 2023 is expected to be a minimum of 60 and a maximum of 85, coming from the EU Ministries of Defence, European institutions, academia, industry, research technology organisations as well as other international entities.</p> <p>As a result of this procedure, EDA will select a contractor who must be able to provide:</p> <p>Accommodation:</p> <ul style="list-style-type: none"> • Up to 15 standard single rooms for 23 May 2023, including breakfast;

	<ul style="list-style-type: none"> • Up to 80 standard single rooms for 24, 25, and 26 May 2023, including breakfast. <p><u>Required meeting rooms:</u></p> <ul style="list-style-type: none"> ➤ 1 meeting room for up to 85 delegates: <ul style="list-style-type: none"> • <u>for 25 and 26 May 2023 (from 07:00 to 19:00) the set-up will be:</u> <ul style="list-style-type: none"> ▪ 1 table top for 6 speakers and a speaking podium; ▪ the rest classroom style. • EDA will need to access the meeting room for the preparation from <u>10:00 to 18:00 (exact time TBC), on 24 May 2023.</u> ➤ 4 breakout meeting rooms for up to 20 delegates (each): <ul style="list-style-type: none"> • <u>for 25 and 26 May 2023 (from 07:00 to 19:00) the set-up will be:</u> <ul style="list-style-type: none"> ▪ 1 table top for 3 speakers; ▪ the rest in cabaret (round table with 5-6 persons per table). • EDA will need to access the meeting rooms for the preparation from <u>10:00 to 18:00 (exact time TBC), on 24 May 2023.</u> ➤ 1 exercise management meeting room: up to 10 people for 24 May (10:00-18:00), and for 25 and 26 May (07:00-19:00). ➤ 1 secretariat office: up to 6-8 people for 24 May (10:00-18:00), and for 25 and 26 May (07:00-19:00). ➤ 1 conference registration desk and chairs for 24 May 2023 (18:30-20:00) and 25 May 2022 (08:00-09:00). <p>Further details on the equipment of the meeting rooms (especially IT-related, such as projectors, laptops, cameras, screens, audio systems and microphones, etc.) will be provided to those economic operators who express their interest to this call.</p> <p><u>Full Catering Service:</u></p> <ul style="list-style-type: none"> • 2 buffet dinners for up to 85 persons (24 and 26 May 2023); • 1 high quality dinner for up to 85 persons (25 May 2023 – optional, EDA to confirm by the end of April 2023 if this dinner will take place); • 1 buffet lunch for up to 20 persons on 24 May 2023; • 2 buffet lunches for up to 85 persons (25 and 26 May 2023); • 4 coffee breaks for up to 85 persons (2 for 25 May and 2 for 26 May 2023). <p><u>Note:</u> A minimum of 60 and a maximum of 85 delegates is expected to attend the workshop.</p>
Participation in the negotiated procedure	Participation in EDA’s public procurement procedures is open on equal terms to all natural and legal persons coming within the scope of the EU Treaties. When applying the rules of access to the market, it is the country where the tenderer is established which is to be considered. As regards a natural person, it is the State in which the person has his domicile.

	<p>EDA procurement procedures are not covered by the WTO Multilateral Government Procurement Agreement (GPA). Tenderers established in third countries (non-EU countries) do not have the right to participate in procurement procedures unless international agreements in the field of public procurement grant them the right to do so. In case there is no such agreement, or the agreement does not apply to the kind of contracts put out to tender, tenderers of third countries are not entitled to participate.</p> <p>The relevant international agreements in the field of public procurement are the Stabilization and Association Agreements (SAA) and the European Economic Area Agreement (EEA). Currently, the following countries have signed and ratified the above Agreements and therefore economic operators established in Iceland, Liechtenstein, Norway, North Macedonia, Albania, Montenegro, Serbia, Kosovo, Bosnia and Herzegovina also have the right to participate in EDA's public procurement procedures.</p>												
<p>Selection criteria: necessary capacity to implement the contract</p>	<p>Potentially interested economic operators are hereby informed that the following selection criteria will be assessed in the scope of the envisaged negotiated procedure:</p> <p style="text-align: center;">Economic and financial criteria</p> <table border="1" data-bbox="451 943 1406 1547"> <thead> <tr> <th data-bbox="451 943 767 1048">Criterion</th> <th data-bbox="767 943 1094 1048">Minimum capacity</th> <th data-bbox="1094 943 1406 1048">Evidence/supporting documents</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 1048 767 1547">Economic and financial capacity</td> <td data-bbox="767 1048 1094 1547">Minimum annual turnover of 50 000 EUR for the last three financial years for which accounts have been closed.</td> <td data-bbox="1094 1048 1406 1547">Declaration on honour (the tenderer must undertake to submit to EDA evidence of their economic, financial, technical and professional capacity that EDA considers necessary to perform its checks, within fifteen calendar days following the receipt of EDA's request).</td> </tr> </tbody> </table> <p style="text-align: center;">Technical and professional criteria</p> <table border="1" data-bbox="451 1704 1406 2072"> <thead> <tr> <th data-bbox="451 1704 703 1809">Criterion</th> <th data-bbox="703 1704 1121 1809">Minimum capacity</th> <th data-bbox="1121 1704 1406 1809">Evidence/supporting documents</th> </tr> </thead> <tbody> <tr> <td data-bbox="451 1809 703 2072">Minimum capacity level related to the tenderer</td> <td data-bbox="703 1809 1121 2072">To successfully conduct the contract the tenderer shall have: Minimum Capacity - Hotel Standard: at least 4 star or equivalent</td> <td data-bbox="1121 1809 1406 2072">Declaration on honour (the tenderer must undertake to submit to EDA evidence of their economic, financial, technical and</td> </tr> </tbody> </table>	Criterion	Minimum capacity	Evidence/supporting documents	Economic and financial capacity	Minimum annual turnover of 50 000 EUR for the last three financial years for which accounts have been closed.	Declaration on honour (the tenderer must undertake to submit to EDA evidence of their economic, financial, technical and professional capacity that EDA considers necessary to perform its checks, within fifteen calendar days following the receipt of EDA's request).	Criterion	Minimum capacity	Evidence/supporting documents	Minimum capacity level related to the tenderer	To successfully conduct the contract the tenderer shall have: Minimum Capacity - Hotel Standard: at least 4 star or equivalent	Declaration on honour (the tenderer must undertake to submit to EDA evidence of their economic, financial, technical and
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	<ul style="list-style-type: none"> - Hotel Rooms: 80 - Meeting Rooms: minimum six (6), satisfying the capacity and facility requirements above - Minimum of two years' experience in organizing international events of more than 80 participants with at least two events delivered in the last three years - Minimum of two years' experience in providing catering services for more than 80 participants with at least two events delivered in the last three years 	<p>professional capacity that EDA considers necessary to perform its checks, within fifteen calendar days following the receipt of EDA's request).</p>
	<p>NB Whilst no documents need to be submitted at this stage to prove that the above criteria are met, potentially interested economic operators are strongly advised to verify that they fully comply with the announced criteria.</p>	
Indicative date for launching the negotiated procedure	<p>Invitation to submit tenders will be electronically sent to economic operators indicatively by October 2022</p>	
Indicative time schedule for signing the contract	<p>The envisaged contract will be signed indicatively by November 2022</p>	

If you are interested in being invited in the above-mentioned call for tenders, please reply to this ex-ante publicity notice by sending via email the filled-in **Reply Form**. Such Reply Form shall be sent to no later than **03/10/2022 – at 17h00** (Brussels time) to the following EDA functional mail box:

procurement@eda.europa.eu

No evaluation is performed at this stage. All the economic operators who have expressed their interest to participate in this procurement procedure within the above-mentioned deadline will be subsequently invited to submit a tender. The contracting authority reserves the right to also

invite economic operators not included in the list of interested economic operators who responded to this ex-ante publicity.

Only the candidates invited by the contracting authority to participate in this procurement procedure will be admissible.

This publicity is in no way binding for the EDA. The EDA's contractual obligation commences only upon signature of the contract with the successful tenderer.

Submission of an expression of interest implies acceptance of receiving the invitation to tender by electronic means. **It is the tenderer's responsibility to provide a valid e-mail address together with their contact details in the Reply Form and to check their e-mail regularly.**

We look forward to receiving your expression of interest.

Annex: Reply Form (Expression of interest)

REPLY FORM (Expression of interest)

Please return the present page duly filled in to the following e-mail:

procurement@eda.europa.eu

Please indicate in the subject line of the e-mail the title and number of the procedure:

“22.RTI.NP3.346 - Service Contract for the provision of “Hotel services for the organisation of Consultation Forum for Sustainable Energy in the Defence and Security Sector (CF SEDSS) Phase III, Table-top Exercise (Thematic Workshop) – Sofia, Bulgaria”

Name of the Company	
Title, first name and last name of contact person, and Function within the Company	
Address of the Company (including post code, town, country)	
Telephone: (with international prefix)	
E-mail of the contact person ¹	

Upon reception of your expression of interest, your personal data will be recorded and further processed by EDA for the sole purpose of drawing up list of interested economic operators that will be invited to take part in the present negotiated procedure. Such data will be processed by EDA in accordance with Regulation (EU) No 2018/1725², pursuant to Article 31 of Council Decision (CSFP) 2015/1835.

Details concerning processing of your personal data are available in the privacy statement at the page:

<http://www.eda.europa.eu/docs/default-source/procurement/privacy-statement.pdf>

¹ Where the invitation to tender will be sent.

² Regulation (EU) No 2018/1725 of the European Parliament and of the Council of 23 October 2018 on the protection of natural persons with regard to the processing of personal data by the Union institutions, bodies, offices and agencies and on the free movement of such data, and repealing Regulation (EC) No 45/2001 and Decision No 1247/2002/EC (OJ L 295, 21.11.2018, p.39)