

Airborne Ground Surveillance and Reconnaissance (AGSR) Services in Bosnia and Herzegovina

Ref: 14.OP.OS.001

On-Site Visit

Date: 11th July, 10:00-12:00

1. PARTICIPANTS

Industry

Company X (1 representative)

Company Y (1 Representative)

Company Z (2 representatives)

EDA

Project Officer, Technical Expert

EUFOR

Technical expert

2. ATTACHMENTS

1. N/A

3. POINTS DISCUSSED-ANSWERS TO QUESTIONS RAISED

Introduction:

The roles of EDA – EUFOR ALTEA was explained to the participants of the meeting. The importance of respecting the principles of equal treatment, to all interested companies, and the principle of transparency was highlighted.

A short description of the visit to the facilities was provided. Industry representatives had the possibility to see the dedicated area for working operation facilities, analysis equipment location and Airport hangar. It was forbidden to take pictures within the camp.

Point 1. General Description of the visit:

1. Working operation facilities: It consisted on a container based space of approximately 120 m2. Not furnished.
2. Analysis equipment location: located in a restricted area of the HQ, it consisted in an office space of approximately 35 m2.
3. Hangar: it is connected to the takeoff-landing area and has all utilities available. It counted with the following specifications:
 - 60m (3 sections of 20m) length, 18m width, 9.4m height.
 - 3 folding doors of 18m width and 5.5m height.
 - The maximum folding doors clearance is 5.50 meter.

Point 2. Questions & Answers regarding procurement part:

1. Will be electronic warfare considered as related similar airborne surveillance services regarding the yearly overall turnover set down under point 16.2. of the Instructions to tender?

Electronic warfare services will be considered to be included in yearly overall turnover.

Point 3. Questions & Answers regarding technical part:

1. In point 1 of the Instructions to Tender is set down "Reporting intelligence according to ATP47 and STANAG 3596". This STANAG does not correspond with the requested services. Can you please provide with the correct STANAG number?

The STANAG 3596 "Air Reconnaissance Requesting and Target Reporting guide" provided is correct.

2. In point 5.1.2.L of the Technical Specifications there is a requirement to have an air platform with the capacity to accommodate at least one observer in addition to the normal flight crew. What would be its role?

It will be an observer designated by EUFOR. It will be demanded only on special requests.

3. Could you please provide an estimation of the price for accommodation, offices and other utilities mentioned in point 7.1. of the Technical Specifications?

Estimated price for accommodation, offices and other utilities as mentioned in point 7.1 of the Technical Specifications is 350-400 EUR/month.

4. Regarding point 7.5 of the Technical Specification, how many communication relay stations should be provided?

As set down in point 7.2. the contractor is responsible for communication infrastructure required for AGSR. The Contractor shall station sufficient Airborne Platforms, Sensors and Exploitation Systems in the operational theatre to provide the requested levels of AGSR support.

5. Which is the required sensor resolution?

As specified in point 5.1.2.e of the Technical Specifications, sensors shall provide imagery with a rating of 7 or better with regards to EO and IR NATO Image Interpretability Rating Scales.

6. In point 4.3. of the Technical Specifications a set down a maximum 500 hours per year for EUFOR reconnaissance and surveillance missions. Is there any minimum?

There is no minimum of reconnaissance and surveillance hours per year.

7. In order to calculate the price of additional flight hours, do you have any estimation of additional hours per year?

No estimation is available. As set down in point 4.3. of the Technical specifications, beyond the 500 hours per year, any additionally required mission hours shall be authorized, conducted and reimbursed on a per-hour basis only on the written direction of the HQ EUFOR/IAB and certified by the HQ EUFOR Contract Officer and Budget Officer.

8. Regarding the costs to operate frequencies on K band civilian or military, is it foreseen any kind of fee/costs to operate these frequencies?

There is no cost related to the operation of these frequencies.

9. Is it requested a second plane or a second crew?

As stated in point 4.2.1. of the Technical Specifications, in times of crisis EUFOR may require the service for up to 12 hours within a 24 hour period. The contractor shall be prepared to provide an additional crew to be operational in theatre within 96 hours after request at additional costs, not included in the fixed price. The contractor should present a price proposal for this service. A single Aerial Platform and Sensor shall be able to undertake missions.

10. Could you please provide more information about how the services are currently performed?

The Contractor shall be prepared under normal operational conditions to commence any reconnaissance mission at the time designated in the ATO. Currently the services are mainly provided during day time, in and beyond office hours. Requirements on normal operational conditions, high alert and time of crisis are described in point 4.2.1. of the Technical Specifications.

11. Could you please provide more information about how is organized the tasking during the flight?

As set down in point 4.1. of the Technical Specifications, the contractor shall provide all necessary aerial platforms, sensors, communication systems and ground data processing facilities to allow both Reconnaissance and Surveillance missions to be conducted.

The mission objectives can be updated during the mission upon request of the tasking authority.

12. Is there any concentration of activities in the operational theatre?

For the time being no indication of concentration of activities can be provided. The area to be potentially covered is stated in the Technical Specifications.

4. QUESTIONS TO BE ANSWERED

- 1. Could you please provide us with the requested STANAG document?**
- 2. Could you please provide more information on multispectral photo image mentioned in point 4.1. of the Technical Specifications?**
- 3. In point 4.7. of the Technical Specifications, severe weather conditions are mentioned but not described. Could you please provide a short description of these conditions?**